

# OneLogin: The Number One Value-Leader in the Identity and Access Management Space

## **Key Benefits**



**Value Leader:** OneLogin is the number one value-leader in the IAM space—we provide everything you need at a price that works with your budget.



**Resource Optimization:** Save your organization time, money, and resources by optimizing time-intensive processes and increasing productivity.



**Operational Efficiency:** Enable operational efficiency with our ease-of-implementation and fast time-to-value.



**Product Functionality**: Implement advanced functionality, modern IAM best practices, and world-class support.

## **Overview**

The current COVID-19 crisis and the economic downturn has impacted budgets across departments, and IT is not immune. With the looming uncertainty, businesses are cutting budgets, putting projects on hold, and downsizing teams.

However, the need to secure and manage user identities, and gain operational efficiency has never been greater. With the move to remote work, the shift to virtual learning, and the increase in digital storefronts, the possibilities of a devastating breach is increasing. Plus, IT bills are rising rapidly with the accelerated need for cloud-based services.

OneLogin is the number one value-leader in the Identity and Access Management space. Our Trusted Experience Platform provides everything you need to secure your workforce, customers, partners, and increase operational efficiency at a price that works with your budget.





## **Value Leaders**

OneLogin is the number one value-leader in the Identity and Access Management space. We are committed to providing our customers with an incredibly feature-rich platform across every use case—workforce, partners, and customers—at a great price.

OneLogin tailors our packages for our customers, so you have the option to purchase one of our pre-built IAM bundles or you can customize the a la carte options that make the most sense for your business. With our bundled pricing, you get the cost savings up front and aren't bogged down by the complex pricing scenarios that plague our competition.



"OneLogin bundles its product offerings, which provides an extensive selection of IAM features and functionality".

Gartner

We make the IAM purchase process easy by bundling the best features together for the best price in the space.



## **Resource Optimization**

Not only is OneLogin well priced, but it will also help save you additional time, money, and resources. With the economic recession looming, the rapid growth of remote work, and consumer reliance on digital channels, COVID-19 has upended how business is conducted today. These massive shifts have left organizations vulnerable to hackers, impacted productivity across the business, and tightened budgets.

As a result, ensuring the security of your employees, customers, and partner identities in an efficient way has never been more critical.



"OneLogin has reduced spending on help-desk calls by \$35,000 annually and saves \$82,000 in lost productivity per year."

Susan G Komen

By implementing OneLogin, the number one value leader in the IAM space, you can save your organization time, money, and resources by optimizing time-intensive processes and increasing productivity.

OneLogin provides you with the following benefits and return on investment:

#### **Cost Reduction:**

- Reduced service desk labor costs related to password reset
- Reduced labor related to employee onboarding and offboarding

### **Increased Productivity:**

- Faster employee access to cloud-based systems and applications
- Faster integrations into new systems with OneLogin's connectors
- Al-powered Multi-Factor Authentication doesn't impact user experience
- No more user lock-out

#### **Optimized Resources:**

- IT resources can spend time on high-priority projects and not just helpdesk tickets
- No more unused software licenses draining your budget

#### **Vendor Consolidation:**

- Consolidate your IAM and CIAM solutions through one vendor
- Increase productivity through managing vendor complexity



## **Operational Efficiency**

OneLogin enables operational efficiency across your business with our ease-of-implementation, fast time-to-deployment, and our industry-leading service and support. We know you need an IAM platform that delivers fast time-to-value and isn't complicated to deploy. You can't be bogged down with lengthy implementation times, lack of user adoption, and a complex user interface. Partner with OneLogin, deploy under 90 days, and get up-and-running quickly.

OneLogin excels at helping our customers create operational efficiency. In fact, our customers report creating operational efficiency within their organization as the top reason they select OneLogin. As a result, our customers improve business agility, drive innovation, and generate more revenue.

OneLogin is a top ranked vendor in both Gartner Peer Insights and G2 Crowd and our customers rank us the top vendor for ease-of-deployment, ease-of-doing business, and the quality of our support.





"Before we adopted OneLogin, it could take days or even weeks to get a new application setup with proper authentication. Now, with OneLogin, it is quick and easy."

Steelcase



## **Advanced Platform Functionality**

You don't need to cut corners on a budget, especially when it comes to Identity and Access Management. The OneLogin platform provides you with advanced functionality, modern IAM best practices, and world-class support for your workforce, partners, and customers.

Our advanced functionality includes Al-powered MFA and risk scoring, a robust API toolkit, solution for on-prem applications, and 6,000+ application integrations. Additionally, our customer support is second-to-none with our global, in-house 24/7 customer success team. While other vendors outsource their support, OneLogin believes in being a customer-first organization and we pride ourselves on having one the highest customer adoption rates in the industry.



"OneLogin has a great product supported by a great team! From sales, to implementation, to go-live, and beyond, we rate them a '10' across the board."

**Broward College** 

Not only do we rate high when it comes to value, cost savings, and operational efficiency, but Gartner Peer Insights also rates our product as a leader in product capabilities, breadth of service, and ability to understand customers' organizational needs.



